

2013 Skillsoft EMEA
Compliance Solutions

Client Advisory Forum Event



realized business objectives enhanced efficiency **ENHANCED EMPLOYEE CONFIDENCE**
reduced turnover increased employee satisfaction improved processes **INCREASED BOTTOM LINE**
improved time management reduced travel time diminished costs **ELEVATED BUSINESS PERFORMANCE**
lessened absenteeism improved quality **HEIGHTENED CUSTOMER SATISFACTION**

Introduction to Skillsoft

Eugene Van Biert– Vice President & General Manager, Global Compliance Solutions



Agenda

Who is Skillsoft?

Market Trends in Talent Development

Perspective on Compliance Market

Who is Skillsoft?

A pioneer in the field of learning with a long history of innovation.

We provide cloud-based learning solutions for our customers worldwide, who range from global enterprises, government, education to mid-sized and small businesses.

Who is Skillsoft?

Skillsoft solutions and expertise help our customers deliver meaningful business results

The Evolving Landscape Requires Human Capital Investments

“Worldwide, and in organizations of every type, “People processes” are failing to keep pace with a changing business landscape.”

- McKinsey & The Conference Board
The False State of Human Capital 2012

...And CEO's Are Telling Us It's Their #1 Concern

Human capital and operational excellence are the top global challenges for 2013		
2012 N=776	CHALLENGES	2013* N=729
2	Human Capital	1
NA	Operational Excellence	2
1	Innovation	3
7	Customer Relationships	4
3	Global Political / Economic Risk	5
4	Government Regulation	6
5	Global Expansion	7
9	Corporate Brand and Reputation	8
8	Sustainability	9
NA	Trust in Business	10

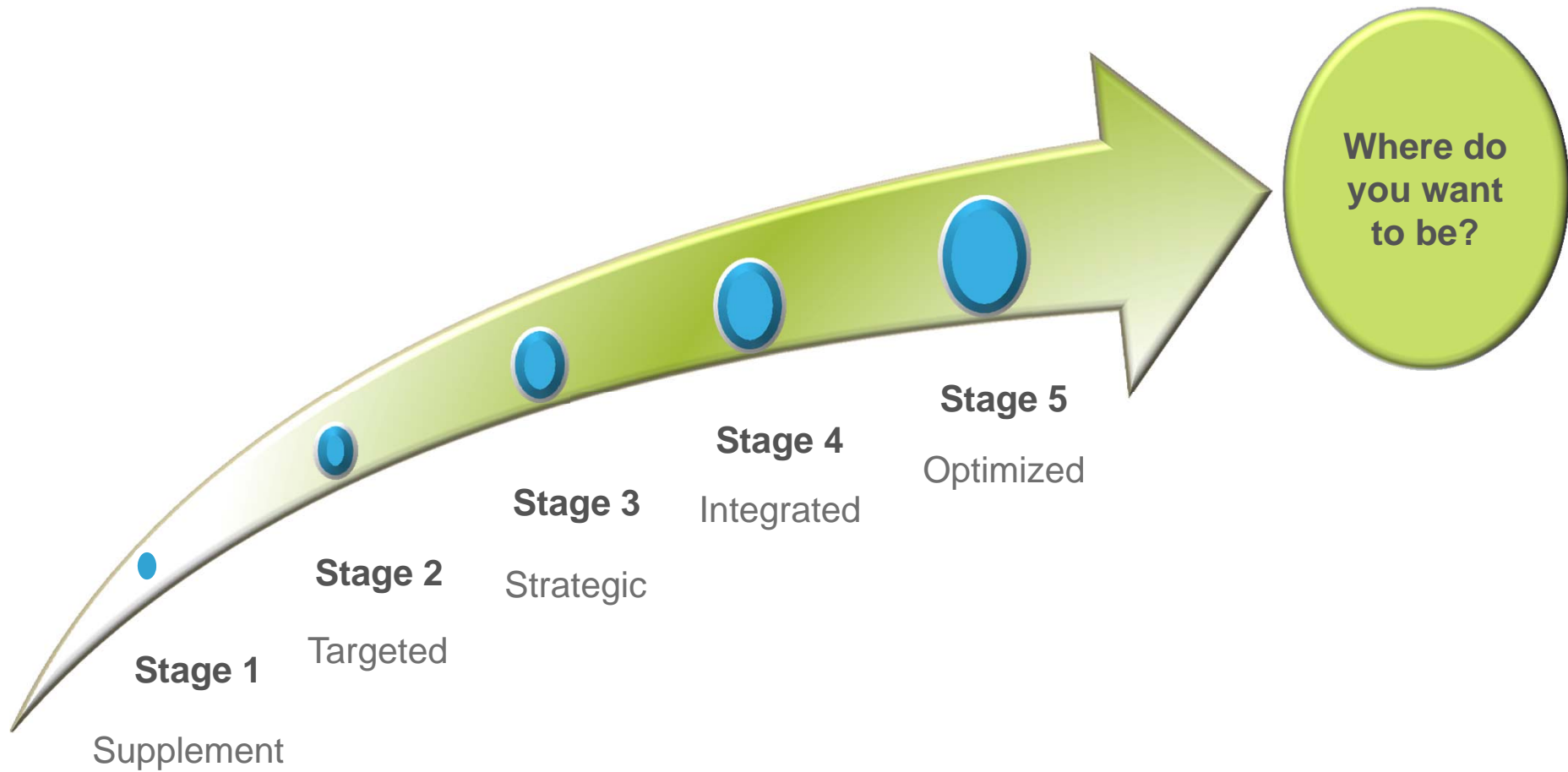


Characteristics of Service

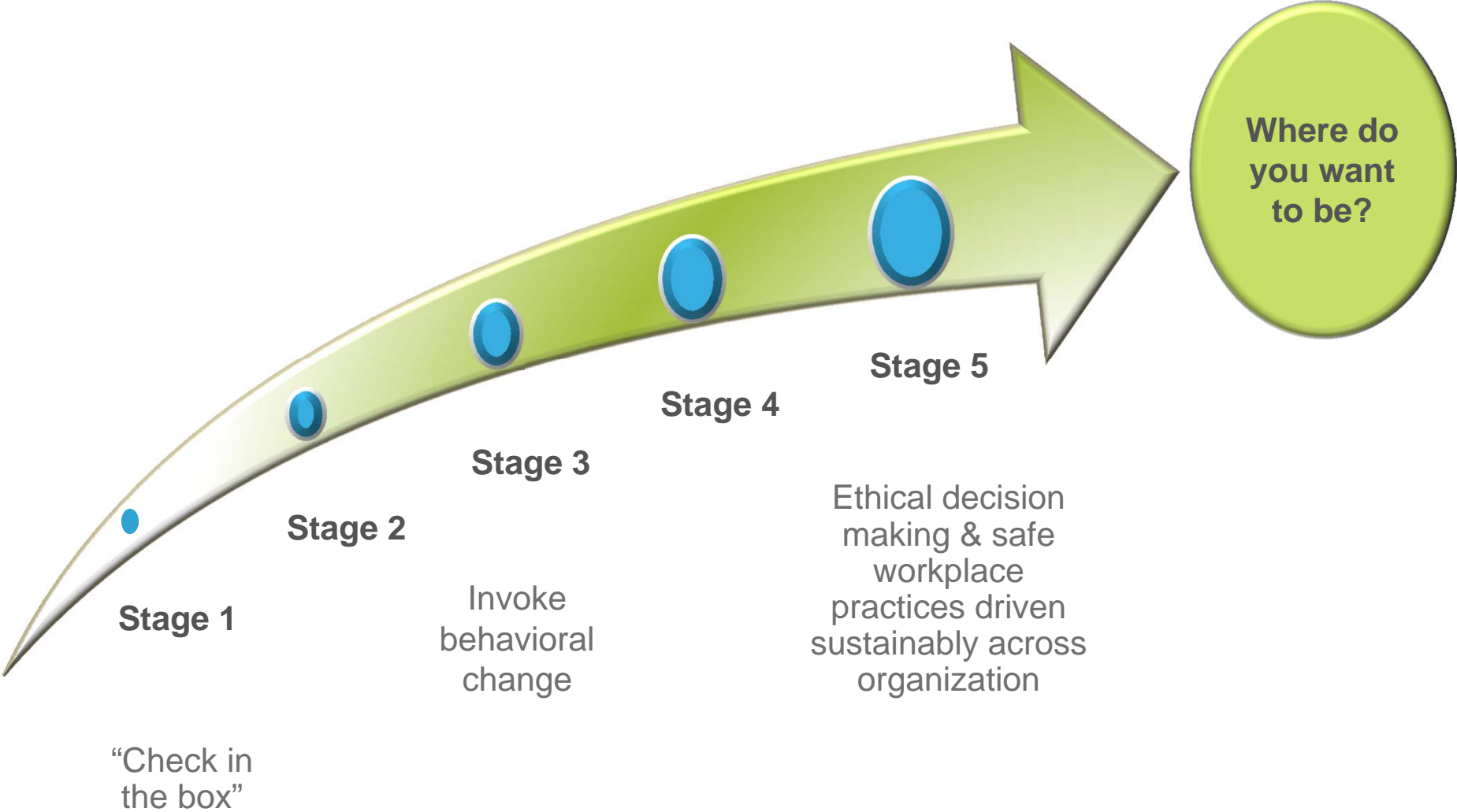
Intangibility

Inseparability

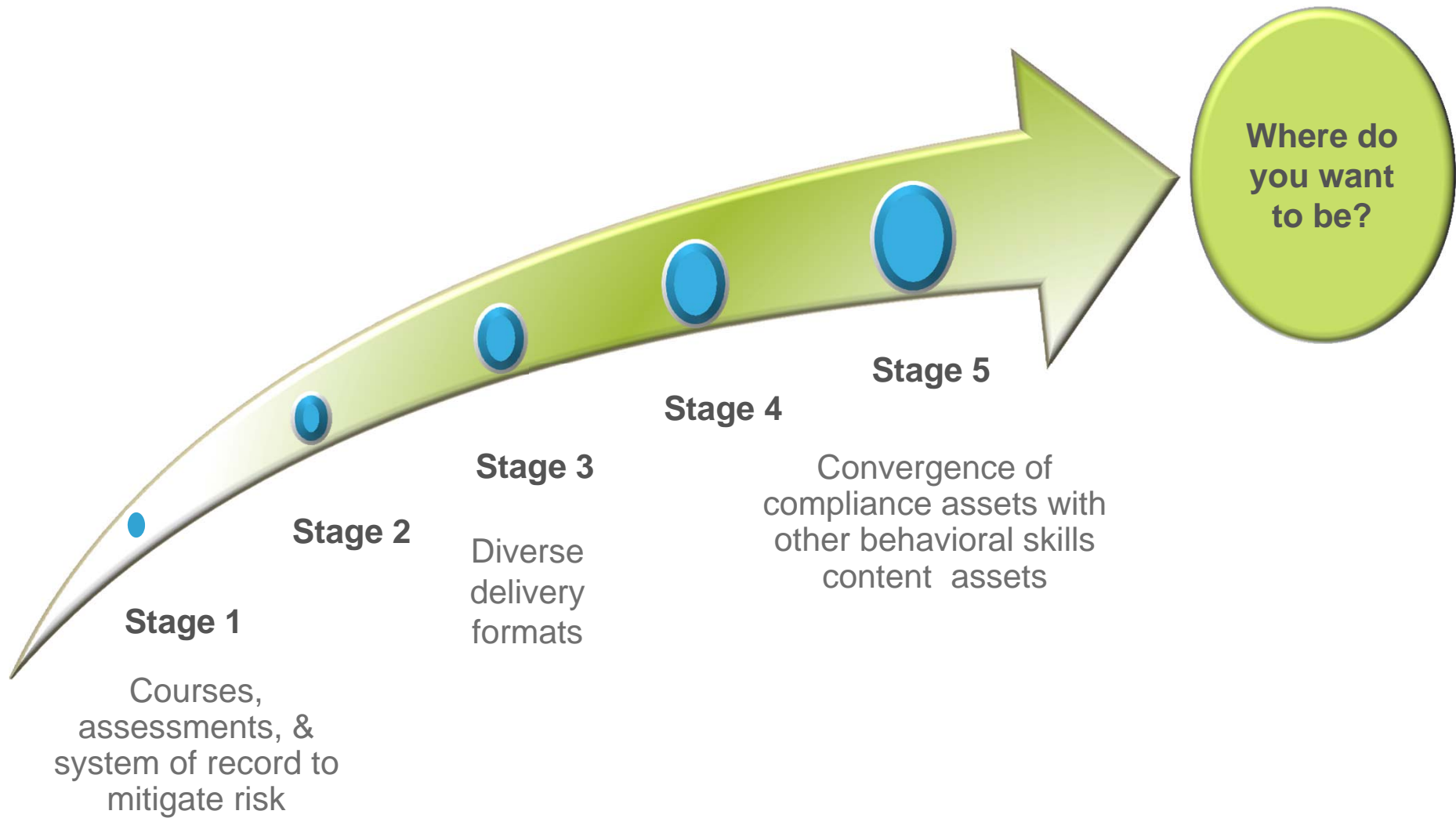
Skillssoft Learning Growth Model™



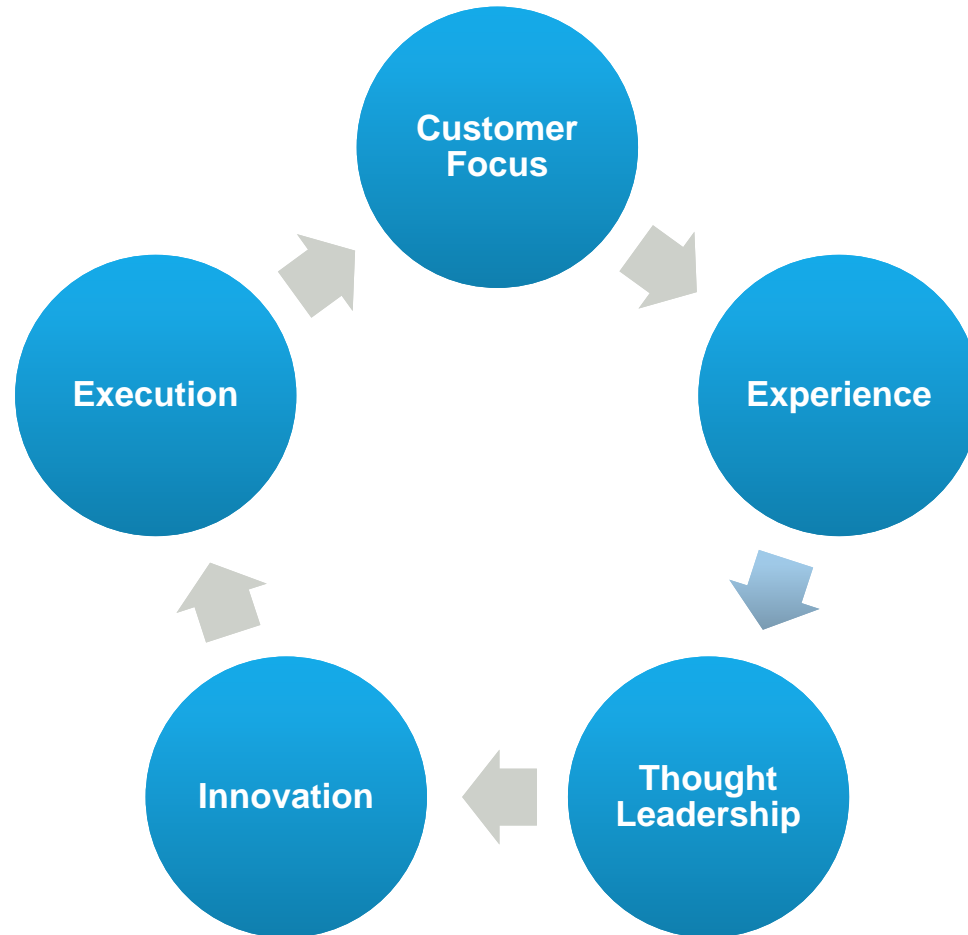
Compliance Maturity Model



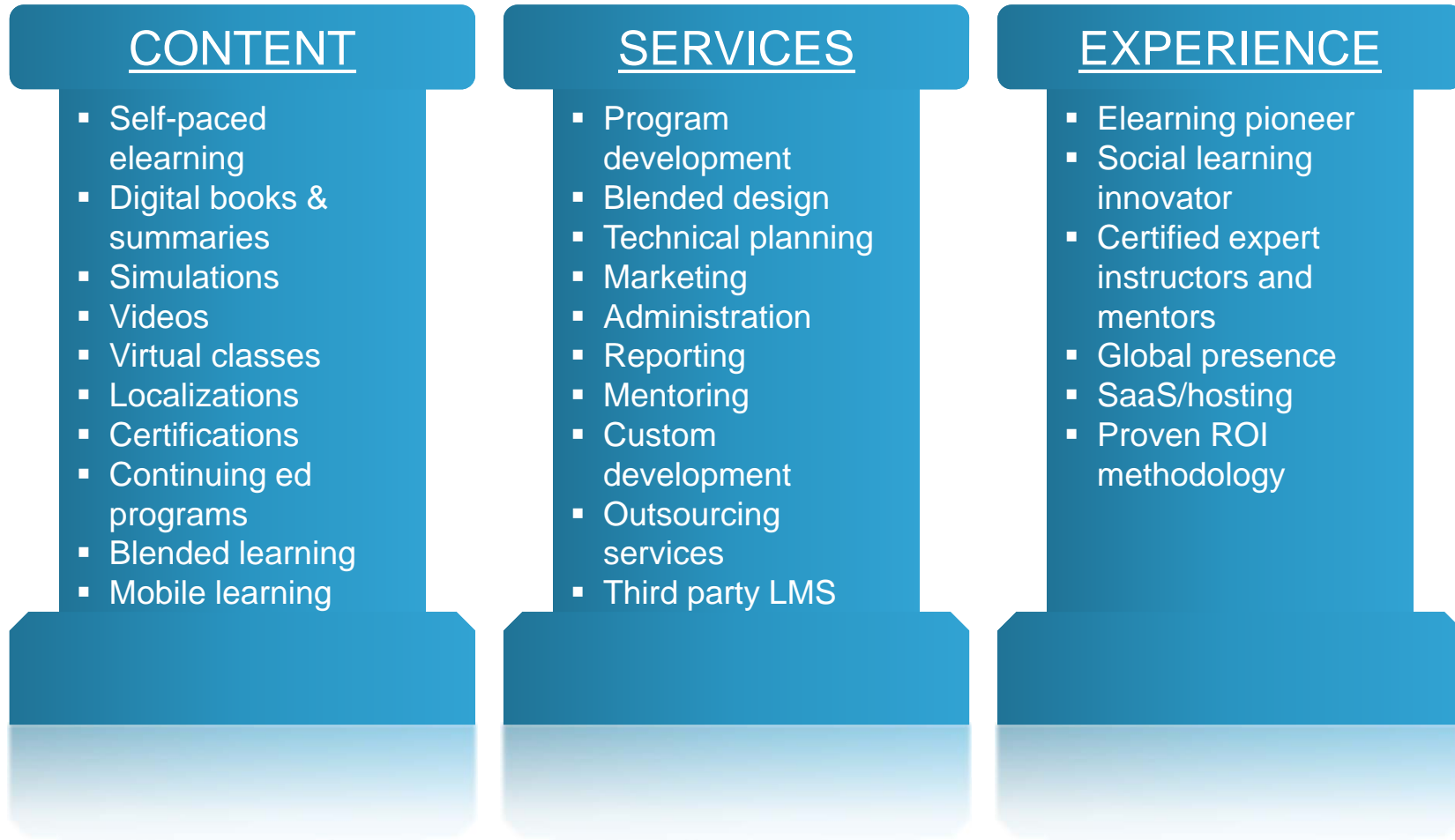
Solutions to Execute Against Requirements



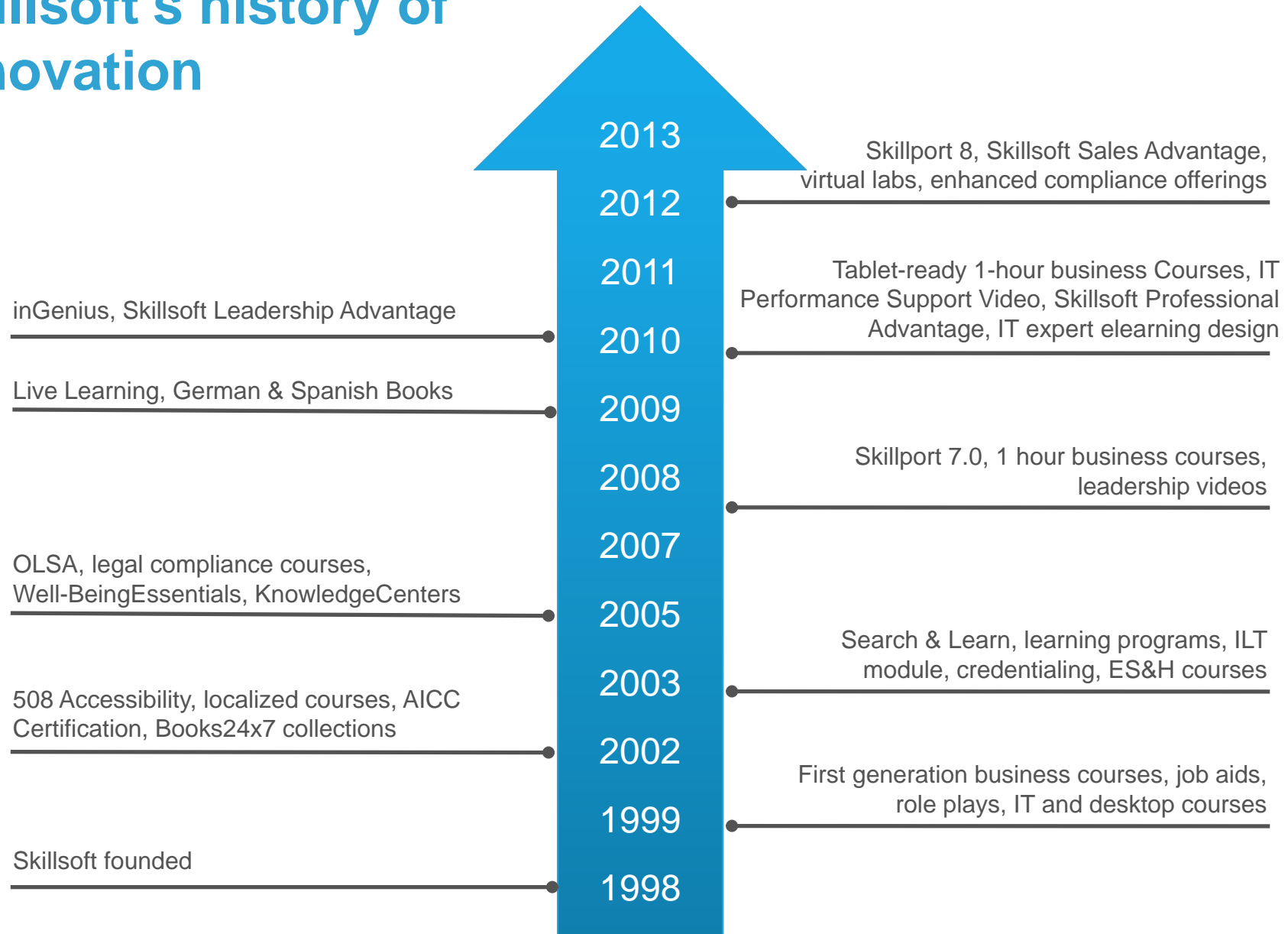
Skillsoft Core Competencies



Pillars of capability



Skillsoft's history of innovation



Today IS about collective innovation...



Think. Research. Contact.

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